# TRADE IN AND TRADE UP TO A PERFECT PAIRZ



#### + INSTANT CREDIT FOR ACCESSORIES

AT&T Trade-In Program provides instant credit for customers to buy BodyGuardz Perfect Pairz and other accessories.

#### + ACHIEVE YOUR DASHBOARD METRICS

Reach your trade-in target

Increase your accessory attach rate with a trade-in

BodyGuardz Perfect Pairz is an easy way to sell at least 2 accessories per customer transaction a BodyGuardz case and BodyGuardz screen protector.

#### + COMBINE ATST TRADE-IN WITH GRAB AND SAVE

Extend the value of the trade-in credit by combining it with the Buy 3 and Save 20% deal—providing more compelling value to customers.

#### + PRACTICALLY FREE

With trade-in values up to \$200 from AT&T, a BodyGuardz Perfect Pairz for a customer's new device is practically FREE!

## **HOW TO ACTIVATE:**

#### + ASK ABOUT TRADE-IN

Ask if a trade-in is part of the customer's shopping experience today.

#### + SELL A BODYGUARDZ PERFECT PAIRZ

Purchase a BodyGuardz case and screen protector together.

### + FREE SCREEN PROTECTOR REPLACEMENTS AND FREE SHIPPING

By purchasing a Perfect Pairz, customers receive FREE shipping on FREE screen protector replacements. Register at www.bodyguardz.com/register.





**#PERFECT PAIRZ** 

#### **Best-Selling Perfect Pairz**





#### iPhone Xs Max

Pure® 2 Edge + Harmony™ = \$90

UltraTough® + Ace Pro® = \$55

#### Perfect Pairz =

FREE Replacements and FREE Shipping\*

Save a minimum of \$225 over the life of the device